



CORPORATE OVERVIEW

2 INVESTMENT MANAGEMENT

3 FUND AND WEALTH MANAGEMENT

4 1H2022 FINANCIAL RESULTS

5 SUMMARY

## CONTENT



#### **VISION**



#### **MISSION**



To become a leading investment manager in Asia, focusing on sustainable longterm value creation

Invest in growth opportunities to achieve attractive risk-adjusted return, while providing steady stream of dividends to shareholders through income generated from investment and fund management businesses



#### **AT A GLANCE**

S\$4.6b

>9.5%

**Asset Under Management** (As at June 2022)

Pre-Tax ROA for last 3 years

#### **ESTABLISHED INVESTMENT MANAGER**

**Fund** Investment Management Management (New Segment)

Generate capital gains and long term sustainable dividend yield

To generate fee income

Wealth Management (New Segment)

To generate advisory Income SGX:YF8

Stock Code

S\$1.5b

Market Cap (As at 11 Aug 2022) S\$4.2b

Net Asset Value (As at 30 June 2022)

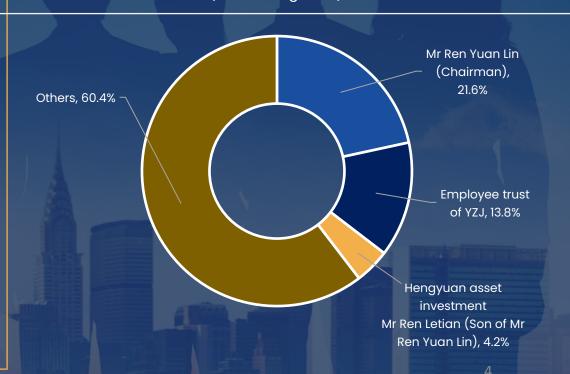
40%

Dividend Payout Ratio (For FY2022-FY2024)

S\$200m

Share Buyback Programme (~S\$9.0m utilized as of 18 July 2022)

## Shareholding (As at 11 Aug 2022)





#### **BUSINESS HIGHLIGHTS AFTER LISTING**



Entered **an investment advisory agreement** for an AUM of approx. \$\$500 million with a family office



Increased dividend pay-out to at least 40% from at least 30% that is stated in the introduction document



Announced a \$\$200 million Share Buy-back programme pursuant to the share buy-back mandate granted at the EGM



Appointed Chief Risk Officer, Mr Chiang Kheng Hong

28 April 2022 10 May 2022 11 May 2022 30 May 2022 06 June 2022 08 June 2022 09 June 2022 14 June 2022

Listed on SGX-ST and acquired GEM Asset Management Pte. Ltd.

Incorporated GEM Yield Pte. Ltd. and GEM Direct Investments Pte. Ltd.

Announced an intention to set up a new fund, **GEM Asia Growth Fund** 

Appointed GIC veteran, Mr Sean Low Shieng Ang, as an investment advisor Initiated **first share buy-back** of 1
million shares at 51
cents per share











#### STRENGTHENED THE CORE TEAM

#### Since April 2022, the Group has grown its team to 70 professionals



#### **Key Management**



**Ren Yuanlin**Executive Chairman



**Toe Teow Heng**CEO, CIO - Singapore



**Liu Hua** CFO and COO

#### **Investment Team**

#### **Risk Management and Compliance**





**Peng Xingkui**Chief
Investment
Officer - PRC



Alex Yan Head of Shipping & Maritime Technology Fund



Chiang Kheng Hong Chief Risk Officer



Su Qing Chief Compliance Officer -PRC



Terence Lee Chief Compliance Officer -Singapore



Barry Koh General Counsel



#### KEY MANAGEMENT



#### Toe Teow Heng (卓侨兴)

Chief Executive Officer, Chief Investment Officer - Singapore

- Mr. Toe has over 25 years of experience in fund management and investment advisory, M&A, IPO deals and fundraising, throughout Asia. Prior to joining ICHAM, a Singapore-based fund management company as Managing Director, he was an investment banker at UBS A.G., DBS Bank and JP Morgan. He was also a fund manager at GEM Asset Management Pte Ltd, which specialises in wealth management, private equity and venture capital fund management
- He was the Independent Non-executive Director of Yangzijiang Shipbuilding (Holdings) Ltd, as well as the Independent Director and Chairman of Audit Committee of Tianjin Zhong Xin Pharmaceutical Co., Ltd.
- Mr. Toe holds a Bachelor of Business (First Class Honours, Gold Medal) from Nanyang Technological University of Singapore, and is a Chartered Financial Analyst



Liu Hua (刘华)

Chief Financial Officer and Chief Operation Officer

- Ms. Liu joined Yangzijiang Shipbuilding (Holdings) Ltd. as finance controller in November 2007 and was redesignated as Chief Financial Officer of the Group in June 2008.
- Ms. Liu has extensive experience in finance and corporate financial management. Prior to joining Yangzijiang Shipbuilding, Ms. Liu was the Finance Controller of Global Container Freight Pte Ltd, in charge of overall financial function of its subsidiaries in Singapore, China, Taiwan, Malaysia, Myanmar, Cambodia, Thailand and Vietnam.
- Ms. Liu is a member of the Institute of Singapore Chartered Accountant since 2004. She was awarded the Chartered Financial Analyst by the CFA Institute in 2007 and was admitted as a FCCA in 2009.



Chiang Kheng Hong (蒋庆丰)

Chief Risk Officer

- Mr. Chiang has over 25 years of experience in driving results across treasury, financial markets, and risk management in both buy and sell-side organisations
- Mr. Chiang previously served as the Interim Regional Treasurer in Standard Chartered Bank in Hong Kong. During his stint, he led the Regional Treasury Division to manage a sizeable regional balance sheet covering capital, liquidity, and interest rate risk management
- Prior to his stint at Standard Chartered Bank, Mr. Chiang was the Head of Market and liquidity risk in DBS Bank in Hong Kong, where he helped strengthen the market and liquidity risk governance and regulatory compliance of DBS Hong Kong.



#### **KEY MANAGEMENT**



#### Peng Xingkui (彭兴奎)

Chief Investment Officer - PRC

- Mr. Peng has over 10 years of experience in the banking and investment management sectors. Prior to the spin-off, Mr. Peng was the Head of Investment Management Department of Yangzijiang Shipbuilding (Holdings) Ltd.
- Mr. Peng joined Yangzijiang Shipbuilding (Holdings) Ltd. as the Deputy Chief of the Capital Business section of Jiangsu New Yangzi Shipbuilding Co., Ltd. back in April 2015. Mr. Peng was promoted to the position of Director of the President's Office of Yangzijiang Shipbuilding Group in May 2016; and was promoted to the position of Investment Director of the Investment Management Department in May 2017; and was the Head Director of the Investment Management Department of Jiangsu Yangzijiang Shipbuilding Co., Ltd. since January 2020.
- From April 2010 to April 2015, Mr. Peng worked in the International Business Department in the Jiangsu Jiangyin Rural Commercial Bank Co., Ltd.
- Mr. Peng holds a Bachelor's Degree in International Economics and Trade from the Shandong University of Finance and Economics, as well as a Master's degree in Economics (International Trade) from the Nanjing University of Finance and Economics in April 2010.



#### Alex Yan (闫中兵)

Head of Shipping & Maritime Technology Fund

- Mr. Yan has 20 years of experience in the shipping industry, holding positions that range from leasing and financing to fleet management.
- His past experience includes being the head of Partner Relations Far East, at Klaveness Asia.
- He was also a Vice President of Leasing & Shipping at Lloyd's Register
- · General Manager in the shipping Finance at Haltong UT Leasing and the head of Asset Management at CSSC Leasing.
- Mr. Yan holds a Master of Science in Investment Management from the Hong Kong University of Science and Technology, Master of Logistics Engineering from Shanghai Jiao Tong University, and a Master of Business Administration (MBA) from Fudan University.



#### **KEY MANAGEMENT**



#### Su Qing (苏庆)

Chief Compliance Officer - PRC

- · Mr. Su has over 14 years of experience in handling the legal affairs of Yangzijiang Shipbuilding (Holdings) Ltd.
- He joined Yangzijiáng Shipbuilding (Holdings) Ltď in November 2007 and has progressed through the ranks to the Legal Director of the subsidiary called Jiangsu Xinyang Ship Investment Co., Ltd. in 2019.
- Mr. Su holds a Bachelor of Science (Economic Law) from the East China University of Political Science and Law.



#### Terence Lee (李錦华)

Chief Compliance Officer - Singapore

- Mr. Terence Lee has more than 15 years of experience in compliance and finance in the financial and banking industry. Before joining Yangzijiang Financial Holding, he was the Director of Compliance and Operations in GEM. Prior to that, he was the Compliance and Financial Director of Zhongtai International Asset Management and Securities Company, China Construction Bank and First Commercial Bank. He was also the financial manager in Citibank and HSBC.
- Mr. Terence Lee holds a Master of Accounting, from Curtin University and a Honours degree in Economics from London School of Economics, University of London. He is a member of CPA Australia, a Professional Member of International Compliance Association (ICA), and a Member of the Association of Anti-Money Laundering Specialist (ACAM-Association of Anti-Money Laundering Specialist).



#### Barry Koh (许闻钊)

General Counsel

- Mr. Koh has over 15 years of corporate law experience, including corporate finance, capital markets, joint ventures, mergers and acquisitions, and corporate governance.
- Prior to joining the Group, Mr. Koh was Head of Legal at EVYD Research Pte Ltd where he was in charge of the legal function.
- He also held head legal roles in TenX Pte Ltd, ICHX Tech Pte Ltd and Digitrade Fintech Pte Ltd.
- Mr. Koh holds a Bachelor of Laws degree from the National University of Singapore.



#### **ADVISORS**



#### Sean Low Shieng Ang (刘轩昂)

External Senior Investment Advisor

- Mr Low is currently the Chief Executive Officer and Chief Investment Officer of Golden Vision Capital (Singapore) Pte. Ltd., a global private equity ("PE") fund registered with the Monetary Authority of Singapore and anchored by a leading Single Family Office from Asia
- Prior to this, Mr Low had served at GIC Pte. Ltd. for 17 years, at both its overseas office as well as its Singapore headquarters. He last served as Senior Vice President in GIC PE, where he first led the PE Fund Investment Verticals and then the Private Credit & Special Opportunities Group Verticals within the Global Investment Strategy and Risk team.
- As part of the team at GIC PE, he helped GIC to manage its commitments to PE funds. Mr Low also served on the board and on the Investment Committee of CFA Singapore since 2019. He chaired its Audit Committee from 2019-2021 and its Investment Committee since 2021, providing advisory services on reserve management, including asset allocation, rebalancing, and fund selection. Mr Low was elected to the post of Treasurer in SVCA (Singapore VC & PE Association) in 2021.



## **OVERVIEW OF STRATEGIES**

Yangzijiang Financial Holding Ltd.

**Investment Management Business** 

Debt Investment (at amortised costs)

Fixed interest debt investment via entrusted loan structure arrangement Microfinancing



Provision of microfinancing loans in Jiangsu Province Direct Investments



Investment in both public and private companies, as well as deploying funds into various situations Fund Investments



Investment as LP or co-GP into managed by GEM or 3rd Party fund manager

**Interest Income and Investment Return** 

PRC PRC

**SG and PRC** 

SG and PRC

Fund

Management

Fund Management



Management of funds pooled by proprietary capital and third-party funds

Fee Income

SG

Wealth Management Business

> Wealth Management



Provision of wealth management services, such as family office

**Advisory Income** 

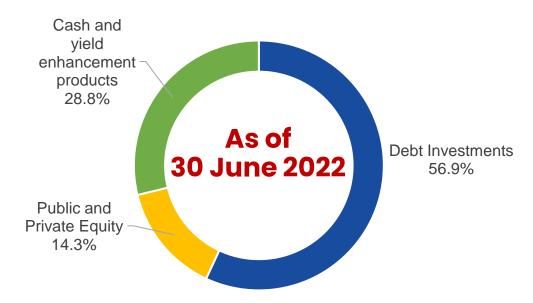
SG

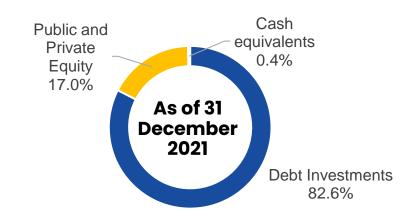
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#### WHERE WE ARE

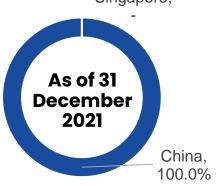
## Portfolio Allocation By Risk Profile And Asset Classes





## Portfolio Allocation By Geography





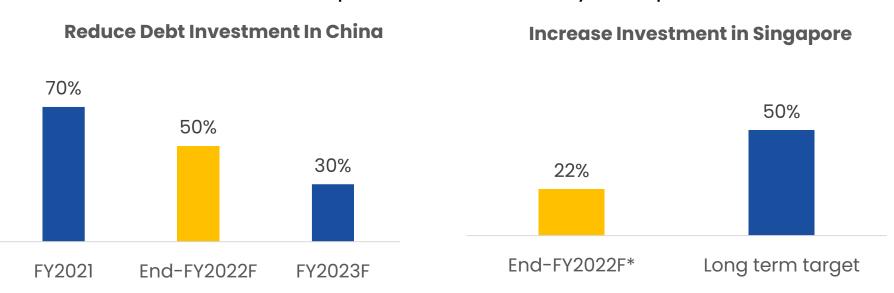


#### WHERE WE WANT TO BE



#### **Long Term Target**

Grow the Group's AUM and diversify its exposure



\*Based on target allocation of RMB 5.0billion (S\$1.0 billion) for offshore investments by end-FY2022 as disclosed in introductory document. Percentage is calculated based on AUM of S\$4.6 billion



Gradually increase its offshore investments outside China over the next five years



To deploy about RMB5.0 billion (approx. S\$1.0 billion) of its proprietary capital into investments outside China by the end of FY2022 (50% to investment management business and 50% to seed own GP funds).

#### Increase AUM by



Launch of own General Partner (GP) Funds (Target 20-60% of AUM to be raised from third parties)



Expand Fund/Wealth Management Business





## INVESTMENT MANAGEMENT



#### **ASSET CLASSES AND KEY FOCUS**

# Private Debt/ Mezzanine Financing Private Equity Response Fund Investments

#### **Key Focus/Themes**



ESG, including clean energy, strategic investments in shipping industry



Late-stage companies, typically growth



"New Economy", including 5G, big data, Al



Real estate, particularly logistics, data centres and aged care



Opportunistic investments



#### **INVESTMENT MANAGEMENT – FUND INVESTMENTS**

Sustainable and responsible investing in maritime assets and technologies

#### **Maritime Related Funds**

**Fund Objective:** Generate a steady stream of income and attractive returns through investments in maritime assets (including vessels) for the purpose of leasing, chartering and/or sale, and provide financing for small to medium sized shipping companies

#### **Assets**

- ✓ Oil Tankers
- √ Gas Carriers
- ✓ Bulk Carriers
- ✓ Containerships
- ✓ Wind/LNG/LPG/Methanol/ Ethane/Hydrogen/Ammonia/ Biofuel/ Hybrid Assisted/Powered Ships

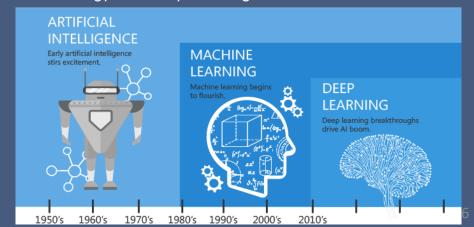


In the pipeline



#### **Tech**

- ✓ AI/ML
- ✓ Robotics
- √ IoT & Performance
- ✓ Renewable Energy
- ✓ Smart Manufacturing
- ✓ Autonomous Shipping
- ✓ Energy Efficiency & Storage





In the pipeline





FUND MANAGEMENT

WEALTH MANAGEMENT



### **FUND AND WEALTH MANAGEMENT**

To generate fee income and advisory income

| Wealth Management                               |   | AUM     |
|---|---|---------|
| Signed an agreement to provi                    | de investment advisory services for a family office   | S\$500m |
| Fund Management                                 | AUM   |         |
| ICH Gemini Asia Growth Fund                     | <b>\$\$120m (U\$\$86m)</b> o Fund term has been extended to June 2023   |         |
| GEM Tech Holding VCC                            | S\$217m (US\$155m) - Expected   |         |
| Golden Ox Fund VCC                              | S\$36m (US\$26m) - Expected  O US\$2m committed   |         |
| <b>GEM Asia Growth Fund</b> (To be established) | <ul> <li>\$\$100m - (Initial Expected Fund Size)</li> <li>\$\$80m from YZJFH</li> <li>\$\$20m to be raised from other parties</li> </ul>      |         |
| <b>Maritime Fund</b><br>(To be established)     | <ul><li>\$\$349m (U\$\$250m) - (Initial Expected Fund Size)</li><li>U\$\$100m from YZJFH; U\$\$150m to be raised from other parties</li></ul> |         |



In the pipeline

| Fund   | Fund Type                          | Fund Strategy  | Investment Type   |
|--------|------------------------------------|--|---|
| Fund A | Private Equity                     | Control and Growth Companies   | General Partner   |
| Fund B | Fixed Income                       | Growth and Tech Companies  | Co-General Partner  |
| Fund C | Maritime Fund                      | Maritime Related Investments/Financing in Modern and Efficient Assets  | General Partner   |
| Fund D | Maritime Tech Fund                 | Clean/Safety/Connectivity/Collaboration Technologies within Maritime Sector                                    | Co-General Partner  |
| Fund E | Private Equity                     | Unicorn Opportunities  | Co-General Partner  |
| Fund F | PIPE/Equity                        | Absolute Returns   | Co-General Partner  |
|        | Fund A Fund B Fund C Fund D Fund E | Fund A Private Equity Fund B Fixed Income Fund C Maritime Fund Fund D Maritime Tech Fund Fund E Private Equity | Fund A Private Equity Control and Growth Companies  Fund B Fixed Income Growth and Tech Companies  Fund C Maritime Fund Maritime Related Investments/Financing in Modern and Efficient Assets  Fund D Maritime Tech Fund Clean/Safety/Connectivity/Collaboration Technologies within Maritime Sector  Fund E Private Equity Unicorn Opportunities |



1H2022 FINANCIAL RESULTS



#### 1H2022 FINANCIAL HIGHLIGHTS

Decrease in total income mainly due to fair value changes on financial assets due to weakness in financial markets in 1H2022; interest income decreased slightly due to strategic portfolio reshuffling to beyond China

| S\$ million (except for per share items)    | 1H2O22 | 1H2O21 | y-o-y change |
|---|--------|--------|--------------|
| Total Income                                | 173.8  | 239.2  | (27%)        |
| Profit before allowances                    | 158.2  | 225.9  | (30%)        |
| Profit after allowances                     | 170.2  | 260.0  | (35%)        |
| Net profit to equity holders of the company | 136.4  | 196.5  | (31%)        |
| Basic and Diluted EPS in cents              | 3.45   | 4.97   | (31%)        |

#### As of 30 June 2022

Net Asset value = \$\$4,231.1 million Net Asset Value per share = \$\$1.07



#### 1H2022 INCOME HIGHLIGHTS

| S\$ million Total Income   | 1H2O22<br>173.8 | 1H2O21<br>239.2 | y-o-y<br>change<br>(27%) |
|--|-----------------|-----------------|--------------------------|
| Interest Income  | 184.9           | 190.6           | (3%)                     |
| Non-Interest Income  | (11.1)          | 48.5            | n.m.^                    |
| Fee income   | 0.0*            | -               | n.m. ^                   |
| Dividend income  | 7.6             | 14.6            | (48%)                    |
| Fair value changes on financial assets, at fair value through profit or loss | (19.0)          | 33.5            | n.m.^                    |
| Other income   | 0.3             | 0.4             | (35%)                    |
| Share of results of associated companies, net of tax                         | (23.3)          | (0.7)           | 3,329%                   |

<sup>\*</sup>Due to rounding to 1dp ^n.m. denotes not meaningful

Decrease in non-interest income and share of results of associated companies due mainly to overall market losses from listed shares within PE funds that the Group invested in.

The Group's portfolio of investments is diversified across various industries including petrochemicals, materials, electronic vehicles, pharmaceuticals etc.

#### **MSCI World Index**

(1 Jan 2022 - 30 Jun 2022)



The MSCI World Index captures large and mid cap representation across 23 Developed Markets (DM) countries. The index covers approximately 85% of the free float-adjusted market capitalization in each country.

During the same period, MSCI World Index dropped more than 20% as financial markets around the world declined on concerns over Ukraine- Russia war, rising inflation, higher interest rates and recession fears.



## 1H2022 BALANCE SHEET HIGHLIGHTS

| S\$ million       | 30 June 2022 | 31 Dec 2021 | Comments  |
|-------------------|--------------|-------------|---|
| Total Assets      | 4,512.6      | 4,399.9     | To be discussed in the next slide   |
| Total Liabilities | 281.5        | 151.1       | Consists mainly of deferred income tax liabilities due to undistributed dividend receivable from PRC subsidiary as a part of the spin-off process and additional deferred tax liabilities recorded in relation to undistributed profits of China subsidiaries and net fair value gains. |
| Total Equity      | 4,231.1      | 4,248.8     | Net asset value/share as at 30 June 2022 = \$\$1.0745   |



## 1H2022 BALANCE SHEET HIGHLIGHTS

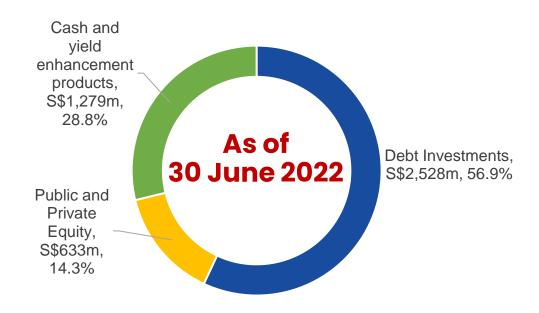
| Selected Items As At 30 June               |                |                    |         |   |
|--|----------------|--------------------|---------|---|
| Description                                | Current Assets | Non-Current Assets | Total   | Comments  |
| Financial assets at fair value through P&L | 0.7            | 402.5              | 403.2   | Comprises of the Group's investments in equities and/or funds   |
| Debt Investments at amortised cost         | 2,478.0        | 182.0              | 2,660.0 |   |
| Trade and other receivables                | 699.3          | 0.1                | 699.4   | Increase of prepayment of approximately \$\$677 million for potential investments.  |
| Cash and cash equivalents                  | 449.7          | -                  | 449.7   | Consists mainly of SGD and USD that has been transferred to Singapore   |
| Investments in associated companies        | -              | 230.0              | 230.0   | Comprises of the Group's Venture Capital investments and provision of seed funding activities carried out by such associated companies. |
| Investment property                        | -              | 23.7               | 23.7    |   |
| Property, plant and equipment              | -              | 1.9                | 1.9     |   |
| Goodwill                                   | -              | 1.1                | 1.1     |   |
| Deferred income tax assets                 | -              | 43.5               | 43.5    |   |
|  | 3,627.7        | 884.9              | 4,512.6 | 23  |

23

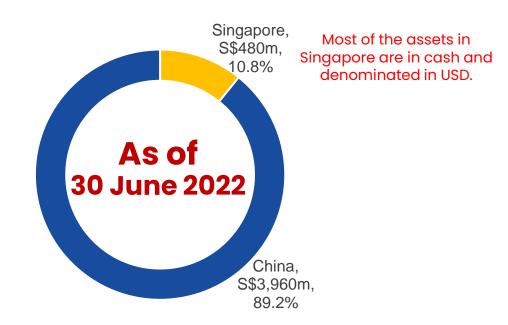


#### **CURRENT PORTFOLIO**

## Portfolio Allocation By Risk Profile And Asset Classes



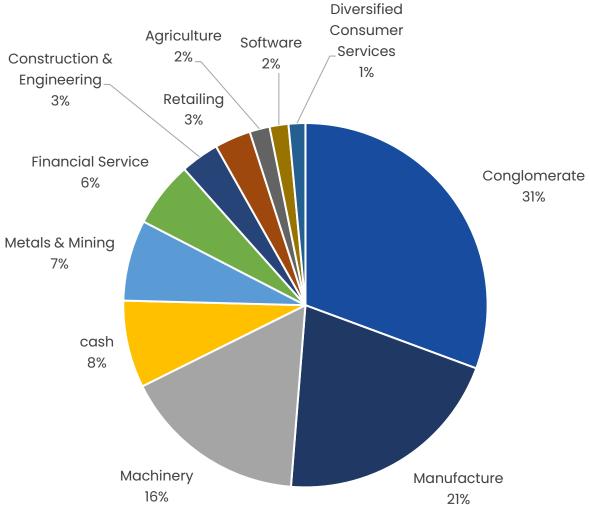
## Portfolio Allocation By Geography





## PRC EQUITY PORTFOLIO





#### **PRC Equity Portfolio By Sector**

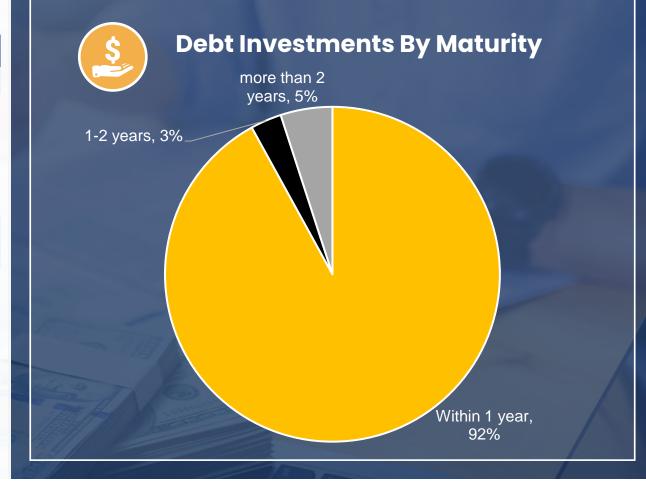
Net asset value: S\$633m As of 30 June 2022



# PRC DEBT INVESTMENT PORTFOLIO (Excluding Micro-Finance)

#### PRC Debt Investment Portfolio (Excludes microfinancing)

| S\$ million (PRC)  | PRC 1H2022        |
|--|-------------------|
| Beginning of financial period                                  | 3,514.6           |
| Investments transferred to owners before spin-off              | (536.4)           |
| Addition   | 760.6             |
| Redemptions Reversal of impairment of losses recognized in P&L | (1,187.8)<br>10.1 |
| End of financial period*                                       | 2,506.0           |
| *Net of currency translations                                  |                   |



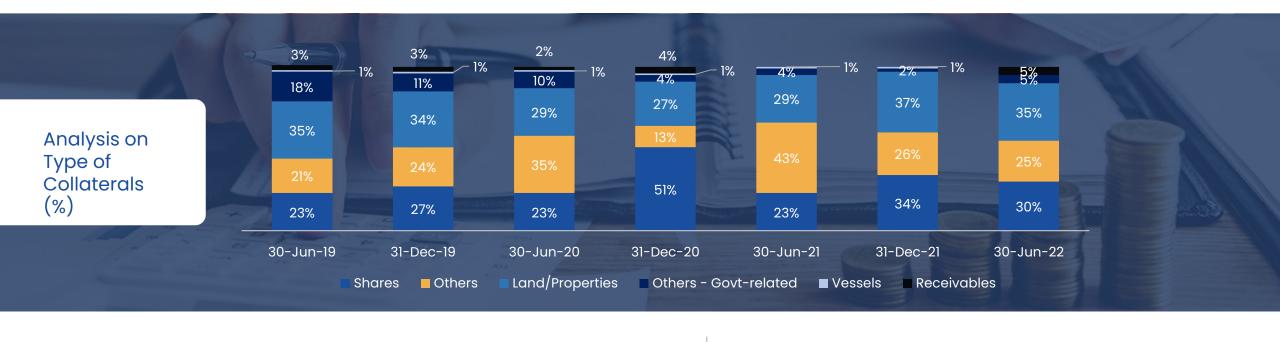
-56.9%

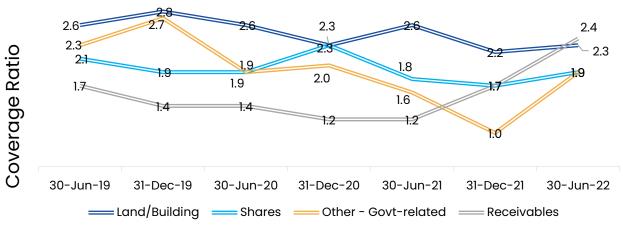


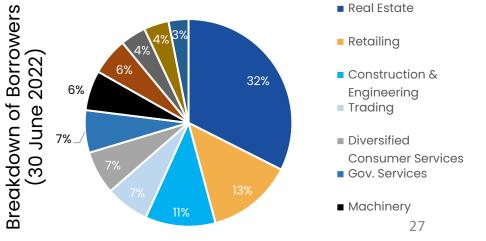
## PRC DEBT INVESTMENT PORTFOLIO



(Excluding Micro-Finance)



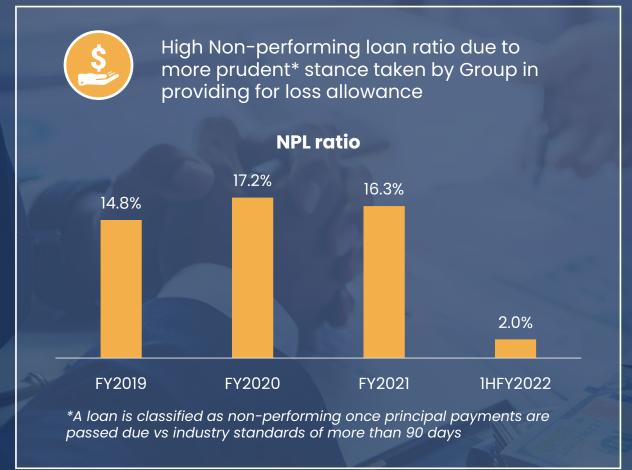


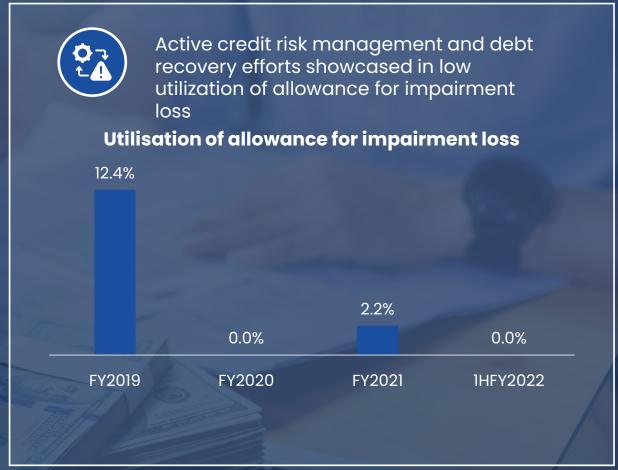




## PRC DEBT INVESTMENT PORTFOLIO (Excluding Micro-Finance) : NON-PERFORMING LOAN









# PRC DEBT INVESTMENT PORTFOLIO (Excluding Micro-Finance): BY RISK



| SGD (million)    | Principal | Provision | Net Balance* | %    |
|------------------|-----------|-----------|--------------|------|
| Performing       | 2,412.3   | (88.3)    | 2,325.5      | 93%  |
| Under-performing | 162.0     | (19.0)    | 143.3        | 6%   |
| Non-performing   | 52.9      | (16.0)    | 37.2         | 1%   |
|                  | 2,627.2   | (123.3)   | 2,506.0      | 100% |

<sup>\*</sup>net of currency translation difference

| Category               | Performing  | Under-performing   | Non-performing  |
|------------------------|---|--|---|
| Definition of category | Borrowers have a low<br>risk of default and a<br>strong capacity to<br>meet contractual<br>cash flows | Borrowers for which there is a significant increase in credit risk is presumed if there is a decline in internal credit risk grading | Principal payments<br>past due; Borrowers<br>facing litigations; and<br>extension of principal<br>repayment date due<br>to financial difficulties |



## **SUMMARY**



#### **COMPETITIVE ADVANTAGES**



#### Investment cum Asset Manager

- Proven track record of investment management and growth
- >14 years: Longestablished presence in the PRC
- Extensive local market insights and deal sourcing capabilities



# Strong investment capacity with deep proprietary capital pool

RMB10 billion (approx. \$\$2 billion) of proprietary capital earmarked for investments in Singapore



#### Active portfolio management to deliver attractive risk-adjusted returns

Combination of robust investment and risk management framework, coupled with effective asset allocation and strategy positioning



# Professional team with extensive industry and capital market experiences

- 70 professionals in the PRC and Singapore HQ
- Extensive knowledge and resources in the maritime sector and private markets



#### **COMPETITIVE ADVANTAGES**



Broad and deep strategic relationships in the Greater China and Southeast Asia region

Access to ongoing market insights and deal flows, exclusive access to investment opportunities with favorable valuation and terms



## Ability to attract global talent

- Extensive platform to offer end-to-end domestic and international investment management solutions
- Leveraging on QDLP to capture crossborder investment opportunities

#### Qualified Domestic Limited Partnership ("QDLP")



#### **About QDLP**

- Allows foreign asset managers to raise RMB from wealthy and institutional investors in the PRC for the purpose of overseas investment
- Most of the QDLP programs permit investment into overseas public markets either directly or through offshore master funds



Track record since listing, led by an established team

Diversification into an international private market asset manager

Three-pronged strategy

- Co-GP fund; GEM,
- Access to top-tier PE and Private Credit Funds
- Wealth management

Governance and risk management

Key focus: Generate good returns, sustainable dividend yield to investors



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## THANK YOU

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